

MLS Area CLN

Residential Statistics



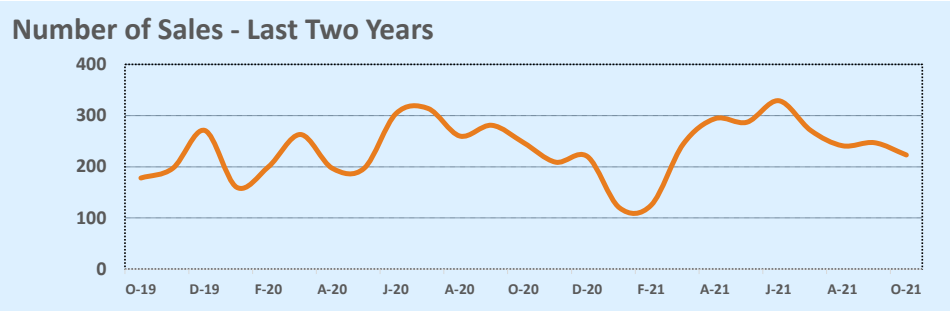
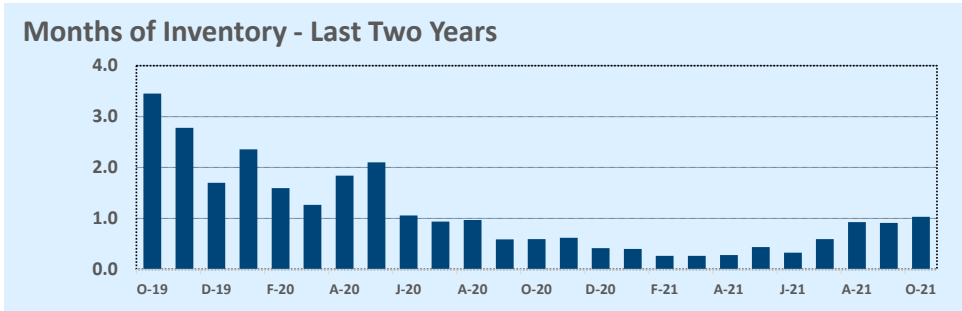
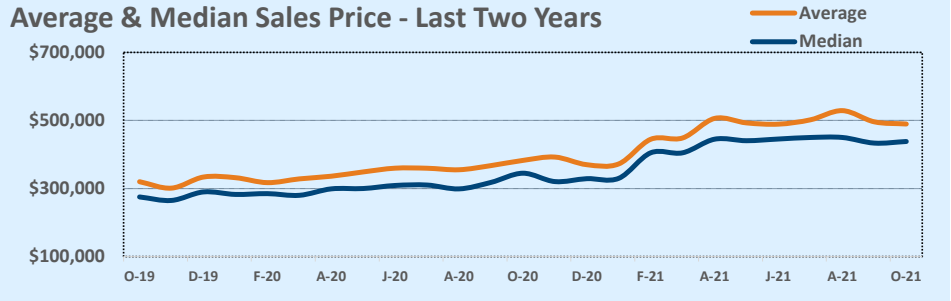
October 2021

| Listings | This Month | | | Year-to-Date | | |
|---------------------|---------------|--------------|--------------|-----------------|---------------|--------------|
| | Oct 2021 | Oct 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 219 | 243 | -9.9% | 2,338 | 2,400 | -2.6% |
| Condo/TH Sales | 4 | 4 | -- | 43 | 23 | +87.0% |
| Total Sales | 223 | 247 | -9.7% | 2,381 | 2,423 | -1.7% |
| New Homes Only | 14 | 34 | -58.8% | 143 | 329 | -56.5% |
| Resale Only | 209 | 213 | -1.9% | 2,238 | 2,094 | +6.9% |
| Sales Volume | \$109,175,915 | \$94,515,046 | +15.5% | \$1,156,047,100 | \$850,238,814 | +36.0% |
| New Listings | 261 | 221 | +18.1% | 2,882 | 2,458 | +17.2% |
| Pending | -- | -- | -- | -- | -- | -- |
| Withdrawn | 4 | 2 | +100.0% | 20 | 45 | -55.6% |
| Expired | 4 | 2 | +100.0% | 20 | 45 | -55.6% |
| Months of Inventory | 1.0 | 0.6 | +73.3% | N/A | N/A | -- |

| Price Range | This Month | | | Year-to-Date | | |
|----------------------|------------|------------|-----------|--------------|--------------|-----------|
| | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | -- | -- | -- | 2 | 1 | 4 |
| \$150,000- \$199,999 | -- | 1 | 4 | 7 | 5 | 7 |
| \$200,000- \$249,999 | -- | -- | -- | 22 | 18 | 16 |
| \$250,000- \$299,999 | 5 | 1 | 32 | 166 | 114 | 18 |
| \$300,000- \$349,999 | 17 | 16 | 7 | 345 | 292 | 13 |
| \$350,000- \$399,999 | 55 | 51 | 19 | 588 | 437 | 9 |
| \$400,000- \$449,999 | 47 | 53 | 14 | 423 | 442 | 11 |
| \$450,000- \$499,999 | 39 | 34 | 15 | 378 | 287 | 14 |
| \$500,000- \$549,999 | 26 | 12 | 13 | 215 | 209 | 9 |
| \$550,000- \$599,999 | 19 | 14 | 8 | 187 | 134 | 10 |
| \$600,000- \$699,999 | 20 | 20 | 22 | 226 | 193 | 13 |
| \$700,000- \$799,999 | 14 | 9 | 13 | 154 | 110 | 12 |
| \$800,000- \$899,999 | 8 | 3 | 7 | 66 | 48 | 9 |
| \$900,000- \$999,999 | 4 | 3 | 5 | 32 | 27 | 11 |
| \$1M - \$1.99M | 7 | 6 | 14 | 65 | 61 | 15 |
| \$2M - \$2.99M | -- | -- | -- | 5 | 2 | 51 |
| \$3M+ | -- | -- | -- | 1 | 1 | 616 |
| Totals | 261 | 223 | 15 | 2,882 | 2,381 | 12 |

| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | Oct 2021 | Oct 2020 | Change | 2021 | 2020 | Change |
| List Price | \$478,783 | \$382,011 | +25.3% | \$451,757 | \$353,303 | +27.9% |
| List Price/SqFt | \$221 | \$155 | +42.6% | \$200 | \$151 | +32.3% |
| Sold Price | \$489,578 | \$382,652 | +27.9% | \$485,530 | \$350,903 | +38.4% |
| Sold Price/SqFt | \$226 | \$156 | +45.6% | \$215 | \$150 | +43.2% |
| Sold Price / Orig LP | 102.4% | 100.3% | +2.1% | 108.1% | 99.4% | +8.7% |
| Days on Market | 15 | 30 | -51.5% | 12 | 48 | -75.2% |

| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | Oct 2021 | Oct 2020 | Change | 2021 | 2020 | Change |
| List Price | \$425,000 | \$344,900 | +23.2% | \$399,900 | \$300,000 | +33.3% |
| List Price/SqFt | \$220 | \$153 | +43.8% | \$196 | \$150 | +31.3% |
| Sold Price | \$438,210 | \$345,000 | +27.0% | \$431,000 | \$301,000 | +43.2% |
| Sold Price/SqFt | \$227 | \$155 | +47.0% | \$214 | \$149 | +43.6% |
| Sold Price / Orig LP | 101.2% | 100.0% | +1.2% | 105.0% | 100.0% | +5.0% |
| Days on Market | 8 | 6 | +33.3% | 5 | 17 | -70.6% |



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